

TBD Partners, LLC Expands and Relocates Headquarters to Flagler County

TBD Partners, LLC Expands and Relocates Headquarters to Flagler County Enterprise Florida and Flagler County have teamed up once again to encourage another technology-based company to relocate their headquarters and expand operations in Flagler County. After considering opportunities in Georgia and Florida, the company selected Flagler County, Florida as the new home for their headquarters.

TBD Partners, LLC is a technology solutions provider. The company focuses on three strategic areas: virtualization, server and storage consolidation, and network infrastructure. From analysis and design to technical support through integration, implementation and post-sales service, TBD leverages experience, innovation, and quality products to enhance businesses at any stage.

TBD Partners reports \$8 million in sales in the past three years and currently has 5 full time and 11 part-time working throughout the southeast. The company plans to double its workforce and expand operations at the Flagler County Airport Industrial Park.

“Relocating our headquarters to Flagler County just made sense for us. We’ve seen first-hand how the Flagler County Department of Economic Opportunity’s new business approach is focused on attracting new companies as well as assisting existing companies that lead with technology. We want to be at the forefront of that expansion of IT excellence here in Flagler County,” said Kim Mills.

The company is owned by a couple already familiar to many Flagler County residents. Bill and Kimberly Mills have been a driving force behind the Flagler County Fly-In event, Wings Over Flagler. The event raises money for the William “Wild Bill” Walker Memorial Scholarship fund. They brought in planes and pilots from around the country to perform at the event.

“By choosing Flagler, we not only get to build our business in the community we have come to love,” Bill Mills said “We get to make a difference by offering careers in technology which will enable talented people to stay here or relocate here and enjoy Florida’s quality of life.”

They describe the company as a woman-owned, veteran-led technology company, ready to relocate to Flagler County.

“A healthy and vibrant local economy depends on the well being of local business,” County Commissioner Barbara Revels said. Revels is the chair of the County’s Economic Opportunity Council. “The intent of our Business Retention and Expansion program is to develop a dialogue with people like the Mills to assist them in taking advantage of the business opportunities that Flagler County and Florida have to offer.

TBD Partners is already in contact with CoastalCloud, a cloud-based technology and business consulting firm which moved operations to Flagler County last year. Additionally they were recently awarded a contract with AVEO Engineering, a manufacturer of LED lighting systems for planes, to build the IT infrastructure for the company.

“It’s been a pleasure to work with TBD Partners, as a local company, they understand how Flagler County’s competitive edge can help them grow,” Department of Economic Opportunity Director Helga van Eckert said.