

Press Release: RELEASE IMMEDIATELY

Coastal Cloud Receives JAXUSA Partnership Industry Leader Award

Coastal Cloud co-founders Tim and Sara Hale were presented the award during a June 6 JAXUSA luncheon in the Hyatt Regency Jacksonville Riverfront.

PALM COAST, FL – June 15, 2016 – Coastal Cloud, a Flagler County-based technology company, is the proud recipient of the second quarter JAXUSA Industry Leader Award. The award was presented to Coastal Cloud co-founders Tim and Sara Hale during a June 6 luncheon held at the Hyatt Regency Jacksonville Riverfront.



The JAXUSA Partnership Industry Leader award is presented to a company each quarter that has shown outstanding growth and community involvement. The award winner is selected by the JAXUSA senior leadership team and is based on criteria including continued growth in the region, innovative work and a commitment to the community it serves.

Barely three years old, Coastal Cloud has shown that technology companies can flourish in northeast Florida and Flagler County. The company's winning culture is optimized by its slogan *"Live at the Beach – Work in the Cloud."*

Coastal Cloud employs a "hub and spoke" model to best serve its customers. Half of its consulting and development team are concentrated in the company's SaaS (Software as a Service) Solution Center, or "hub", in Northeast Florida. Other team members ("spokes") can be found near Coastal Cloud's clients, providing a local presence from Boston to D.C., Denver and as far away as Hawaii.

Coastal Cloud is a Salesforce Gold Level Consulting Partner, achieving a 9.82 Customer Satisfaction score, the highest of any Salesforce partner in the southeast. The company was recently recognized by the Jacksonville Business Journal as a *"2016 Best Places to Work"* and by GrowFL as one of the *"2015 Top 50 Florida Companies to Watch."*

About Coastal Cloud

Coastal Cloud was founded in 2013 and is built on a next generation technology consulting delivery model that maximizes the value available from SaaS solutions such as Salesforce.com, Microsoft Dynamics and Google Apps. Embracing the concept of rural-sourcing, the company's SaaS Solution Center is based in beautiful Flagler County, FL where employees enjoy an exceptional, yet affordable quality of life. Coastal Cloud has grown to 100 employees serving over 175 private and public sector clients from key industries such as: healthcare,

telecommunications, high tech, real estate, economic and workforce development and non-profits. The company is located at 1 Hammock Beach Pkwy in Palm Coast, FL. Learn more at www.CoastalCloud.us.

About JAXUSA Partnership

JAXUSA Partnership is Northeast Florida's regional economic development organization. Economic development partners in Baker, Clay, Duval, Flagler, Nassau, Putnam and St. Johns counties, the independent authorities – JAXPORT, JAA, JEA and JTA – CareerSource Northeast Florida and private-sector investors comprise the strong partnership that drives the region's business development process forward. A division of the JAX Chamber, its purpose is to recruit new companies and expand the existing business community.