

## Local Flagler County Company Approved for Walmart.com Distribution

*Share this: Flagler Beach native Dr. Ted Anders's product Respigard has been approved to be sold on Walmart.com. @Walmart @NaturesNurseInt*

**PALM COAST, Fla. - July 7, 2016 - [PRLog](#)** -- Walmart's fourth annual U.S. Manufacturing Summit was held on Tuesday, June 28 in Bentonville, Arkansas and included 800 companies selected or consideration to stock Walmart shelves and Walmart.com with American-made products. Respigard, made by Nature's Nurse International, Inc. headquartered in Flagler Beach, was among the finalists at the summit. Flagler Beach native Dr. Ted Anders, CEO, attended the summit with co-founder and VP Resina Koroi, who flew in from Fiji where the natural ingredient botanicals are harvested sustainably. Dr. Scott Carroll, medical director for the company, flew in from Colorado to discuss the safety and clinical efficacy of Respigard and the company's products

"Attending the summit was quite an experience," said Dr. Anders co-founder of Nature's Nurse International. "Respigard has traditionally been sold through asthma and allergy doctor's offices, health food stores and online, so being accepted for Walmart.com will be a big growth step for us," he added. Respigard is an oral serum that supports respiratory system (nose, sinus, throat and lung) function when a person is challenged by chemical or microbial air pollution, viral attacks during cold/cough/flu season-and a number of more persistent, chronic challenges. Anders indicated that Walmart's Global Supplier Division is working with Nature's Nurse to plan for product placement in China, Mexico and elsewhere where urban air pollution is so dangerous and the citizens need strong, reliable, naturally safe respiratory support.

In 2013, Walmart pledged to buy \$250 billion in made in the USA products by the year 2023. The suppliers, industry leaders, experts and innovators were all in for a surprise when the company announced that the conference attendees' products have been secretly pre-approved by the Walmart Chief Marketing Officer's team to be put on Walmart's website. There were just under 800 meetings scheduled with potential suppliers between the hours of 8 a.m. and 4:30 p.m. This is the third year Walmart has opened its doors in an open call format...but the first year they privately selected and pre-approved companies and products for Walmart.com

Dr. Anders was quoted in "Talk Business & Politics," Arkansas' only statewide television program dedicated to business, politics and public affairs, about the event. Here is an excerpt from the story:

"...Dr. Ted Anders, CEO of Flagler Beach, Florida-based Nature's Nurse International and co-founder of Resina Koral, said he is looking forward to his appointment with buyers in Bentonville on June 28. Anders also described the sign-up process as seamless. He said Respigard is an oral serum that aids with respiratory distress associated with seasonal acute on-going chronic respiratory challenges...."

Respigard is now being sold in several Manhattan pharmacies as well as at the Earth Fare chain in Asheville, N.C. He said the product is classified as a dietary supplement-although it functions more powerfully and reliably than most pharmaceuticals. This fact was first made evident when physicians treating 911 First Responder Survivors in 2010 -2012 began reporting remarkable respiratory system improvements across the board. It's made in North Carolina at KingBio Natural Pharmaceuticals. The product is patent-pending.

Anders said in stores where the product is sold the repurchase rate is 70%. He aspires to work with Walmart to get the product into stores in the most polluted cities in Walmart markets around the world; where Nature's Nurse scientists and physicians can hold educational sessions with public health "thought leaders."

There is not a product Respigard on the Walmart shelves or Walmart.com at this time. What makes Respigard so remarkable is that it functions as an anti-microbial, anti-inflammatory, anti-oxidant, anti-fever, immune stimulating agent all on one bottle! And its safe for all ages two and over. Dr. Anders stated, This combination creates a financial benefit for the consumer because they only have to buy just one, safe natural product-Respigard-rather than 4 or 5 other products to manage their condition. Of further great importance to mothers, nearly all cough/cold/flu/allergy/respiratory over-the-counter products have federally required warnings on them to use only with ages 6 year and older. Respigard is completely safe for all ages 2 and older...as well as for yonger toddlers with proper pediatrician guidance.

The full write up is available via this link:

<http://talkbusiness.net/2016/06/walmarts-buyers-have-almost-800-meetings-slated-for-its-open-call-manufacturing-summit/>

The research and development office of Nature's Nurse International is located in Asheville, NC on the grounds of the Ashville Arboretum. The marketing offices of Nature's Nurse are located in Flagler Beach, Florida at 1324 South Central Avenue. Dr. Anders co-authored a book last year entitled, Breath of Life, detailing the vital role of Respigard's main ingredient red mangroves for human and planetary health. The book was published by local publisher Ocean Books Publishing in Flagler Beach, FL, and the foreword was written by Jean-Michel Cousteau, the famous French oceanographic explorer, environmentalist, educator, and film producer. Nature's Nurse International can be reached 770-851-5355 and found online at <http://www.naturesnurse.com> or <https://www.facebook.com/NaturesNurseInternational>.

Pictured: L to R: Dr. Ted Anders, Executive Vice President, Michelle Gloeckler - Consumables and Health and Wellness and U.S. Manufacturing Lead, and Resina Koroi.

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